

SPAC DEAL OVERVIEW

FISKER WENT PUBLIC THROUGH APOLLO-BACKED SPAC



ACQUIRER	Spartan Energy Acquisition Corp. (NYSE: SPTQ)	
ACQUIRER DETAILS	<ul style="list-style-type: none"> Spartan is a special purpose acquisition company backed by private equity fund, Apollo Global Management Inc. Spartan raised \$552 million in an initial public offering in 2018 with a focus on an acquisition in the North American energy industry Founded in 2017, incorporated in Delaware Spartan was acquired by Fisker Inc through a reverse merger 	
ACQUIRER FINANCIAL INFORMATION	<ul style="list-style-type: none"> Market Cap: \$69 million EV: N/A LTM Revenue: N/A Price/ Earning: 87.6x 	<ul style="list-style-type: none"> LTM EBITDA: N/A Price/ Book: 141.22x Price/ Tangible Book: 141.22x
TARGET	Fisker Inc. (NYSE: FSR)	
TARGET DETAILS	<ul style="list-style-type: none"> Fisker, Inc. designs and manufactures electric vehicles and mobility solutions Fisker has a nine-year product plan, with its first vehicle Fisker Ocean will be launching in 2022 As of October 30, 2020, the company owned 12 issued U.S. patents and had 10 pending or allowed U.S. patent applications and 17 foreign patent applications Incorporated in 2016, headquarters in Manhattan Beach, California Employees – 127 	
TARGET FINANCIAL INFORMATION	<ul style="list-style-type: none"> Market Cap: \$4.12 billion EV: \$1.9 billion* Revenue: \$3.3 billion* Forward P/E Ratio: N/A 	<ul style="list-style-type: none"> EBITDA: \$441 million* LTM EV / Revenue: N/A LTM EV / EBITDA: N/A *As per 2023E valuation
DEAL POINTS	<ul style="list-style-type: none"> Deal announced – 13/07/2020 Closing Date: 29/10/2020 The transaction expected a \$1 billion net proceeds to the company where 60% of the pro forma equity will be allocated to Fisker existing shareholders The transaction will be funded by a combination of Spartan cash, shares, and \$500 million PIPE financing for the production of Fisker Ocean Acquirer Advisor – Citi and Goldman Sachs Target Advisor – Cowen Inc. 	
RATIONALE	<ul style="list-style-type: none"> As SPACs frenzies continue on Wall Street with the participation of ex-Citi bankers Michael Klein and the well-known hedge fund superstar Bill Ackman, the competition to earn a piece of the next 'Tesla' continue to surge EV Market is expected to grow at a 30% CAGR and Fisker Ocean, Fisker's first child, will be targeted at growing US SUV market segment While Tesla only generated \$2 billion in three years, Fisker projected revenue of \$10 billion in the same period though currently, they are making zero money with no product in the market As of June 2020, Fisker Ocean received more than 25 thousand soft orders from 118 countries with an indicative revenue of \$1.3 billion Fisker strategy to go public through a reverse merger would save the company from the expensive cost of an IPO and extensive legal filing procedures with the SEC Its CEO Henrik Fisker, once designed Aston Martin models including DB9 and Vantage, said he chose Apollo because of its strong reputation, global outreach, and excellent management Spartan board of directors include Geoff Strong, Apollo senior partner and Co-Lead of Infrastructure & Natural Resources, who previously worked with Blackstone and Morgan Stanley Capital Partners Fisker and Spartan plan to build it SUVs on Volkswagen AG MEB electric vehicle platform to speed up their production The MEB platform would allow Fisker to enter the market at half the time with significant cost reduction in comparison to a vertically integrated business model 	